

## FREQUENT QUESTIONS & ANSWERS ABOUT THE MARKET SALE



### What time should I arrive?

- Sale begins at 6PM on Friday, July 10<sup>th</sup>.
- Join us at 5pm for a delicious chicken BBQ, view animals & meet the 4-Her's prior to the sale and register for a bidder number.
- We are also doing online this year for those who aren't able to make the sale.



### What is the registration procedure?

- To purchase a market animal from the auction, you must register as a bidder at the sale or online to receive your number.
- The registration table will be open at 5:30PM and will be located next to the auction ring in the dairy show arena. We ask for your name, address and telephone, to receive a bidder number.



### How Do I bid?

- When the animal you choose to bid on enters the auction block, you may signal the auctioneer with your bidder # or one of the bid takers online.



### Can more than one person buy an animal?

- Yes, but we will need contact information for each buyer. This allows proper recognition and billing.



### Terms of the Sale?

- Cash, check or credit card payments following auction.
- Online bidders by Credit Card only.
- Make checks payable to CCE Cortland County.
- There will be a 3.5% Processing Fee on all credit card payments.

If you may have any additional questions not listed here? Call the 4-H office at 607-391-2660.

## REASONS TO BUY A 4-H MARKET ANIMAL PROJECT

- Support youth learning and business experience.
- Percentage of the proceeds benefit county 4-H.
- Members select high quality animals for their project and maintain that quality until it reaches the finished product.
- As a buyer, you will have control of how your meat is processed, cut and wrapped.
- By purchasing you will show pride and support for yourself and / or your business.
- Buyers receive publicity for yourself and or your business.
- You as a buyer have the opportunity to know the person who raised the animal, where it specifically came from and that it was grown locally.
- The difference between the purchase price and the market value of the animal may be tax deductible.
- While there may be a small surplus cost, it's worth the extra cost if you consider the safety issues as well as the benefits to the local economy.



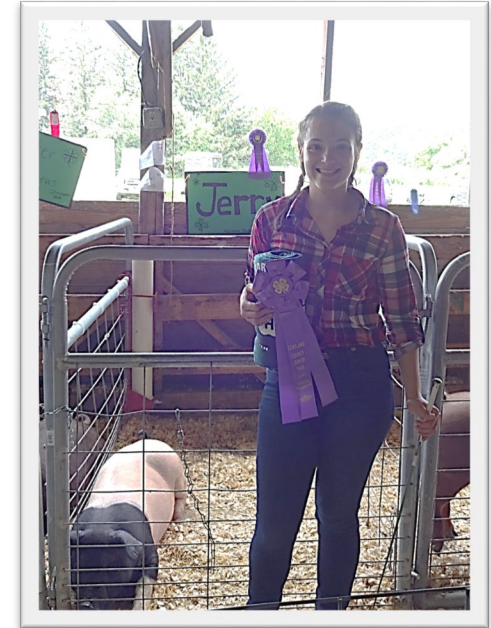
Knowing that all the meat comes from one, locally raised animal, knowing that you are helping a young person in your county to remain involved in agriculture and knowing that you are helping keep farms a part of our county's landscape adds value to your purchase.



**Cornell Cooperative Extension**  
Cortland County

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## ANNUAL CORTLAND CO. 4-H LIVESTOCK SALE



**FRIDAY, JULY 10, 2020**

**Cortland Junior Fairgrounds**  
4849 Fairground Avenue, Cortland, NY 13045

**5:00PM – Chicken BBQ**

**6:00 PM – Market Sale**

**Buy quality raised Market Beef, Hog, Lamb,  
Turkeys & Broilers.**

**SUPPORT 4-H YOUTH!**

## INFORMATION ABOUT YOUR LIVESTOCK PURCHASE



### **Fig: 250 pounds yields about:**

- 21 pounds of loin (roast and chops)
- 29 pounds of ham
- 21 pounds of bacon
- 4 pounds of spare ribs
- 28 pounds of shoulder roasts
- 57 pounds of hocks, lard and misc. cuts from a 150 pound carcass.
- Purchased at \$2.50 per pound live weight with processing will cost about \$753.50.



### **Lamb: 100 pound yields about:**

- 17 pounds of leg roasts
- 6 pounds of loin
- 15 pounds of shoulder
- 5 pounds of back, breast, flank and shank meat from a 50-pound carcass.
- Purchased at \$2.00 per pound live weight with processing will cost about \$320.

### **Goat: 70 pound yields about:**

- 34 pounds of usable meat.
- Purchased at \$2.00 per pound with processing will cost about \$260.



**Poultry will be processed by  
Maple Creek Farm Poultry Processing,  
John & Autumn Lavine**



## UNABLE TO ATTEND THE SALE ?

Arrangements can be made by the 4-H Office for your purchase, please call us at 391-2660 to make arrangements.

## ON-LINE BIDDING IS AVAILABLE

✚ **To register for the on-line auction, please go to this link:**

[https://reg.cce.cornell.edu/marketsale2020\\_211](https://reg.cce.cornell.edu/marketsale2020_211)

After registering, you will be emailed a link to the auction and assigned a bidder number. **Registration deadline is July 8<sup>th</sup>.** New this year, credit card payments will be accepted (3.5% processing fee to buyer)

✚ **ANIMALS CAN BE PREVIEWED AT:**

<http://cortland.cce.cornell.edu/4-h-youth/4-h-market-animal-sale>

## ONLY WANT 1/2 OR 1/4 ANIMAL ?

If you would like to buy only a half or a quarter of a steer, half of a pig, or half of a lamb, call the 4-H Office 391-2660. We will work out the details for you to make this happen if possible, or you can make arrangements with your friends and family.

- ✚ **ABOUT FREEZERS** - Freezer capacity is rated in cubic feet. Home freezer sizes vary from 3 to 30 cubic feet. To convert cubic feet to pounds of meat that will fit in your freezer, multiply by 30-35.
- **For example**, three cubic feet will hold 90-105 pounds of meat.

**Livestock Committee:**

**Tom Tylutki, Andy Weik, Eric Brayman  
Christel Donlick & Kathy Cole**

**4-H Team Leader: Rebecca Ireland-Perry**

## WHEN YOU PURCHASE AN ANIMAL:

- ✚ Your animal will be shipped directly to the processing plant, Owasco Meats in Moravia, NY. You don't have to transport it as it is included with your purchase.
- ✚ Contact Owasco Meats at 315-497-1721. Let them know how you would like it cut and wrapped. If you are unsure about cutting options, they will walk you through the options. It is your responsibility to pick up the finished product from the processor. **You are responsible for processing fees!**
- ✚ If you would like to take the animal home or to send it to a different processor, tell the cashier when you pay for it and also remove the animal off the fairgrounds, we will not be able to overnight.
- ✚ Matt Manasse, Mel Manasse & Son Auctioneers will conduct the sale.
- ✚ Checks payable to CCE Cortland Co.
- ✚ Credit Card payments -There will be a 3.5% Processing Fee.
- ✚ To ensure you pay only for the animal and not its feed, the animal will not be fed or watered for a few hours prior to being weighed.
- ✚ Animals can be bought and donated back to 4-H to be resold for a tax deduction.

